COMMITTEE ON HOUSING, COMMUNITY DEVELOPMENT, FEDERAL AND FOREIGN AFFAIRS

TWENTY-FIRST GUAM LEGISLATURE

163 Chalan Santo Papa Agaña, Guam 96910

Senator Francisco R Santos Chairman

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AFFORDABLE HOUSING

FOR

THE PEOPLE OF GUAM

COMMITTEE ON HOUSING, COMMUNITY DEVELOPMENT, FEDERAL AND FOREIGN AFFAIRS TWENTY-FIRST GUAM LEGISLATURE

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Senator Francisco R. Santos Chairman Tel: (671) 472-3414/3415 Fax: (671) 477-3048

MAJOR POINTS OF BILL NO. 95,

as amended and substituted by the

Committee on Housing, Community Development, Federal and Foreign Affairs

March 9, 1992

SECTION 1. LEGISLATIVE INTENT, PAGES 2 THRU 4

SECTION 2. REPEAL AND RE-ENACTMENT OF ART. 2, 12 GCA, CHAP. 4 TO ESTABLISH THE COMMUNITY AFFORDABLE HOUSING ACTION TRUST ACT. PAGES 5 THRU 16

- Page 5 thru 8 Definitions
- Page 8 §4202. Loans from private financial institutions
- Page 8 §4203. Property insurance requirement
- Page 8 §4204. Loans limited to first time homeowners.
- Page 8 §4205. Gov't interest free loans to supplement bank loans.
- Page 9 §4206. Government participation and terms.
- Page 9 §4207. Limitations on interest free loans.

- Page 10 §4207a. Gov't assistance for downpayments
- Page 10 §4207b. Qualifications for down payment assistance
- Page 11 §4208. INTEREST FREE LOAN SCHEDULES
- Page 12 §4209. Conditions for termination of interest free loans
- Page 12 §4209a. Exceptions to termination conditions.
- Page 13 §4210. CAHAT to be separate trust account.
- Page 13 §4211. Exclusive use of CAHAT proceeds
- Page 13 §4212. Repayment of interest free loans
- Page 14 §4213. Qualifying for interest free loan
- Page 14 §4214. GHC participation in interest free loan program
- Page 15 §4215. Foreclosure Protection Fund establishment
- Page 15 §4216. Enables GHC to cooperative to obtain mortgage insurance
- Page 15 §4217a. Residency requirements for participation in CAHAT
- Page 16 §4217b. Establishment of need for down payment assistance
- Page 16 §4217c Development of CAHAT rules and regs under

SECTION 3. ÉSTABLISHES GOVERNMENT PARTICIPATION LOAN ACT. PAGE 17

• Page 17 thru 18 Definitions

- Page 18 §4302. Authorizes GHC to make loans under CAHAT for 95% of appraised value of loan (5% DOWN PAYMENT FEATURE)
- Page 19 §4302. establishes minimum square footages of homes to qualify under CAHAT
- Page 19 §4303. Requires property insurance
- Page 19 §4304. 1st mortgage loans made by GHC shall bear interest at prevailing GHC rates.
- Page 19 §4305. Interest Free Loans to qualified individuals
- Page 20 §4306. Government participation and terms
- Page 20 §4307. Limitations on interest free loans
- Page 21 §4307a. Downpayment assistance authorization
- Page 21 §4307b. Downpayment assistance qualifications
- Page 22 §4308 Interest Free Loan Schedules
- Page 23 §4309 conditions for termination of interest free loans
- Page 23 §4309a exceptions to termination conditions
- Page 24 §4310. Funding from CAHAT
- Page 24 §4311. Use of CAHAT process for interest free loans
- Page 24 §4312. Repayment of interest free loan
- Page 24 §4313. Qualifications for interest free loans
- Page 25 §4314. Mortgage Revenue Bond Funding authorized
- Page 25 §4314a MRB Conditions

- Page 25 §4315a. Residency Requirements as qualifications
- Page 26 §4315b. Need for downpayment requirement
- Page 26 §4315c. Rules and Regs to be development under AAA

SECTION 4. TRANSFER OF GHC FUNDS TO CAHAT PAGE 26

SECTION 5. INTEREST EARNINGS TO BE RETAINED BY GHC FOR OPERATING EXPENSES. Page 26

SECTION 6. ESTABLISHES GUAM HOUSING MORTGAGE INSURANCE CORPORATION

- Page 27 §4401. Creates GHMIC
- Page 27 §4402. Definitions
- Page 28 §4403. Qualifications for GHMIC
- Page 29 §4404. Creates the Government Loan Guarantee Fund
- Page 29 §4405a. Separate records required
- Page 29 §4405b. GHMIC to reimburse GHC for administrative support.
- Page 29 §4405c. GHC not liable for policy claims against GHMIC
- Page 30 §4406. Exempts GHMIC from regulation
- Page 30 §4407a. Residency requirements for participation
- Page 30 §4407b. Need for downpayment assistance required
- Page 31 §4407c. Rules and Regs to be developed under AAA

SECTION 7. APPROPRIATIONS AUTHORIZATION PAGE 31 SECTION 8. CREATES CITIZENS HOUSING ACT OF 1992 PAGE 32.

- Page 32 §4501. Establishes GHC Board as Affordable Housing Board.
- Page 32 §4502. Requires meetings.
- Page 33 §4503. Prescribes duties of Affordable Housing Board.
- Page 34 §4504. Sets up Income Groups Affordability Index
- Page 34 §4504a. Applies Affordability Index to size of house
- Page 35 §4505. Sets up procedures for sale of affordable homes
- Page 36 §4506. Rules and Regs to be set up under AAA
- Page 36 §4506a. Against discrimination in eligibility
- Page 36 §4506b. Rules to be developed against speculation
- Page 36 §4507. Staffing to be provided by GHC
- Page 36 §4508. Sunset Provision

SECTION 11. ESTABLISHES REQUIREMENT FOR AFFORDABLE HOMES TO BE BUILT BY DEVELOPERS ON A PERCENTAGE RATIO IF DEVELOPERS ARE SECURING A GEDA QC OR A ZONE CHANGE OR VARIANCE

- Page 38 §61639a. If no eligible group exists.
- Page 38 §61640. Assessment against High Priced Developments
- Page 38 §61640a. Assessment formula
- Page 39 §61641. Exceptions to high priced assessments
- Page 40 §61642. Affordable housing requirements attached to zone changes and/or variances

- Page 40 §61643. Requirements certification of affordability
- SECTION 12. ADDS NEW STATUTE TO PERMIT ABATEMENT OF GRT FOR AFFORDABLE HOUSING PROJECTS.
- SECTION 13. MANDATES PREPARATION OF MASTER PLAN FOR AFFORDABLE HOUSING DEVELOPMENT. PAGE 41
- SECTION 14. AUTHORIZES APPROPRIATION OF \$900,000 FOR MASTER PLAN FOR AFFORDABLE HOUSING DEVELOPMENT PROJECT. PAGE 42

SECTION 15. AUTHORIZES APPROPRIATION FOR GHC'S 6% LOAN SECTION 16. SEVERABILITY. PAGE 43.

TWENTY FIRST GUAM LEGISLATURE FIRST REGULAR (1991) SESSION

Bill No. 95
As Amended and Substituted by the Committee on Housing, Community Development, Federal and Foreign Affairs.

Introduced by:

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AN ACT TO REPEAL AND REENACT ARTICLE 2 OF 12 GCA CHAPTER 4 CREATING THE COMMUNITY AFFORDABLE HOUSING ACTION TRUST; TO ENACT A NEW ARTICLE 3 OF 12 GCA CHAPTER 4 RELATIVE TO THE AUTHORIZED ACTIVITIES OF THE GUAM HOUSING CORPORATION; TO ENACT A NEW ARTICLE 4 OF 12 GCA CHAPTER 4 CREATING THE GUAM HOUSING MORTGAGE INSURANCE CORPORATION AND TO ADD A NEW CHAPTER 70 TO TITLE 21, GCA TO BE KNOWN AS THE "CITIZENS AFFORDABLE HOUSING ACT OF 1991", DESIGNATING THE GHC BOARD AS THE AFFORDABLE HOUSING BOARD; TO ADD §61639 TO SAID TITLE, REQUIRING THAT AT LEAST FIFTEEN PERCENT OF HOMES IN ALL NEW HOUSING PROJECTS OF TEN (10) OR MORE

UNITS BE AFFORDABLE AS DEFINED BY THE AFFORDABLE HOUSING BOARD; TO ADD 2425 AND 2426 TO TITLE TWELVE, GUAM CODE ANNOTATED, TO REQUIRE DEVELOPERS SEEKING ASSISTANCE FROM THE GUAM ECONOMIC DEVELOPMENT AUTHORITY TO BUILD AFFORDABLE HOUSING AND TO AUTHORIZE GROSS RECEIPTS AND CORPORATE INCOME TAX REBATES TO BUILDERS OF AFFORDABLE HOUSING; AND TO AUTHORIZE THE APPROPRIATION OF ADDITIONAL FUNDS TO THE GUAM HOUSING CORPORATION REVOLVING LOAN FUND AND FOR THE PREPARATION OF A MASTER PLAN FOR THE DEVELOPMENT OF AFFORDABLE, SPECIAL NEEDS AND MARKET UNITS ON PORTIONS OF LOT NO. 5402 IN THE MUNICPALITY OF MANGILAO.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

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- SECTION 1. LEGISLATIVE FINDINGS: The Legislature of Guam finds that the island's booming economy is a double-edged sword in that it benefits Guam's people while at the same time
- 6 making it increasingly more difficult for many to purchase their
- 7 own homes. Problems relating to the lack of affordable housing
- 8 fall into five categories:
- Lack of desirable lower cost housing;
- 10 2. Lack of low interest financing;
- 3. Lack of available financing permitting low down payments;
- 13 4. Lack of benefits for first-time home buyers; and
- 14 5. No central location to obtain all relevant information 15 and assistance.

The reasons for the lack of affordable housing are many and

2 include the soaring cost of land, rising construction costs,

3 numerous lucrative construction projects for too few

4 construction companies, outdated tax laws, uninhibited

5 speculation and lack of real flexibility among lending institutions.

6 These factors and others have contributed to increasing the vast

7 and growing pool of families who wish to purchase a home but

8 cannot.

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The Legislature further finds that few homes within the financial reach of a majority of buyers are being offered for sale and even fewer are being constructed. Since only the more wealthy segment of Guam's island's population is able to easily purchase a home a discriminatory situation exists in that wealthy segment is now the primary, and largely the only, target market for new housing developments. It is the role of the government of Guam to correct such a situation to insure that citizens at every income level are given the opportunity to

The Legislature further finds that those having difficulty buying a home in today's market can be divided into three categories:

achieve the dream of owning their own home.

- 1. Those who can qualify for a home loan but do not have funds for the down payment;
- 24 2. Those who have land upon which to build a home but either do not qualify for a loan or cannot find a builder; and
- 3. Those who have no property and who do not qualify for a home loan.

The Legislature further finds that several affordable housing proposals have already been made and laws have been enacted and, while such laws have merit, they do not provide solutions to all of the problems. For instance, the development of large tracts of government-owned land into affordable housing subdivisions can give landless people a start, but at the same time may also stratify the community, separating low and moderate income families from those with the means to build or purchase a home in today's market.

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This stratification rapidly develops into economic discrimination and gives rise to an environment for the development of "ghetto" or "project life" which must be avoided in all instances. Subsidizing interest rates for home buyers may make it easier for some to qualify for financing, but at the same time may drive up even further the already high cost of housing.

The Legislature is aware that there can be no one solution to the affordable housing dilemma. No one program will resolve all of the problems for all of the people. The legislature then finds it necessary to enact various programs designed to provide the different opportunities required by the different situations individuals and families of Guam find themselves in. The Legislature finds that additional and continuing solutions to the affordable housing problems must be found; that a comprehensive plan to make housing more affordable is necessary and must be developed; and that this Act is one of several vital parts of such a comprehensive plan.

Article 2 of 12 GCA Chapter 4 is hereby SECTION 2. 1 2 repealed and re-enacted to read: "ARTICLE 2. COMMUNITY AFFORDABLE 3 HOUSING **ACTION TRUST ACT** 4 5 §**+**201. Definitions. Loans by Financial Institutions.§4203. Insurance 6 §4202. of Dwelling. 7 §4204. Loans Made Under this Program. 8 §+205. 9 Interest Free Loan Program. §4206. Government Participation and Term Thereof. 10 §4207. Limitations on Interest Free Loans. 11 12 §4208. Interest Free Loan Schedules. Termination of Interest Free Loans. §4209. 13 §4210. Community Affordable Housing Action Trust 14 Fund 15 Use of Trust Proceeds for Interest Free Loans. §**4**211. 16 Repayment of Interest Free Loan Proceeds. 17 §+212. §+213. Qualification for Interest Free Loans. 18 §4214. GHC Participation. 19 §+215. 20 Foreclosure Protection Fund. 21 §+216. Mortgage Insurance or Guarantee. 22 §+217. Program Requirements and Regulations. §4201. 23 Definitions. As used in this Article: "Adjusted annual income" means the total 24 (a) family or individual income less five percent (5%) of such total 25

family income less Four Hundred Eighty Dollars (\$480) for each

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dependent.

1	(b) "Board" means the Board of Directors of the		
2	Guam Housing Corporation.		
3	(c) "Family Income" means the total annual		
4	income derived from all sources for each member of the family.		
5	(d) "Government" means the Government of		
6	Guam.		
7	(e) "Family" means two (2) or more persons		
8	related by blood, adoption or marriage, living together as a		
9	household.		
10	(f) "Individual" means any unmarried person.		
11	(g) "Interest Free Loan (IFL)" means the second		
12	loan that is funded by the government for each loan made by		
13	the Financial Institution pursuant to the provisions of this		
14	Article.		
15	(h) "Loan" means the loan made by the Financial		
16	institution to a family or individual pursuant to the provisions of		
17	this Chapter.		
18	(i) "Dependent" shall be defined as any child or		
19	individual in which the head of household has legal guardianship		
20	under the age of 19 years; and child or individual in which the		
21	head of household has legal guardianship under the age of 25		
22	provided the child or individual is a full time student, or any		
23	individual, child relative, or parent in which the head of		
24	household has an obligation to provide financial support due to		
25	reasons of mental or physical incapacity.		

1	(j) "Residential Real Property" means real
2	property consisting of land and a dwelling which has been used
3	as a family's or individual's place of residence.
4	(k) "GHC" means Guam Housing Corporation.
5	(l) "Financial Institution" means any financial
6	institution authorized to make mortgage loans.
7	(m) "First-time Home Owner" means any
8	individual or family who has not had any ownership interest in a
9	residential dwelling within the three years preceding the date of
10	application. Families or individuals who have had an ownership
11	interest in residential real property within the three year period
12	preceding the date of application but such interest was
13	terminated by a decree of divorce or operation of law qualify as
1+	first time home owners.
15	(n) "Applicable Rate Index" for purposes of
16	indexing second mortgage schedules will be the applicable
17	FNMA/FHLMC rate depending on the secondary investor. If
18	another investor purchases mortgages under this Act, the
19	applicable rate shall be the prevailing prime rate.
20	(o) "Home" means any single family dwelling or
21	single family condominium or town house.
22	(p) "Median Income" means the median income
23	established by the U. S. Department of Housing And Urban
24	Development for Guam.
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25	(q) "Maximum Price Factor" means the lesser of

- 1 constructed including the underlying real estate under this
- 2 Article.
- 3 (r) "Prime Rate" means the rate established
- 4 periodically by Guam Housing Corporation based on the average
- 5 prime rate used by major United States Banking Institutions.
- 6 (s) "FNMA" means the Federal National Mortgage
- 7 Association also known as "Fannie Mae".
- 8 (t) "FHLMC" means the Federal Home Loan
- 9 Mortgage Corporation also known as "Freddie Mac".
- 10 §4202. Loans by Financial Institutions.
- 11 Financial Institutions are authorized to make loans under
- this Article to qualified families or individuals for the purchase or
- 13 construction of typhoon resistant residential homes.
- 14 §4203. Insurance of Dwelling.
- The Financial Institution shall require that each mortgagor
- 16 maintain adequate property insurance coverage for a home
- 17 financed under this Act.
- 18 §4204. Loans Made Under this Program.
- Loans made by the Financial Institution shall be limited to
- 20 first-time home owners.
- §4205. Interest Free Loan Program.
- The Government shall provide interest free loans to
- 23 qualified individuals or families as subordinate second mortgage
- 24 loans to first mortgage loans made by the Financial Institution
- 25 for the purchase or construction of a home. Interest free loans
- shall be available to each family or individual based on the
- 27 family's or individual's adjusted income which shall be

- 1 determined at the time of application and in accordance with the
- 2 schedule under §4208 of this Article. All loans so made shall be of
- 3 such sound value or so secured as to reasonably assure
- 4 repayment.
- §4206. Government Participation and Term Thereof.
- The Government shall provide interest free loans to
- 7 qualified families or individuals. The interest free loans shall be
- 8 given in accordance to the schedule set forth in §4208 within the
- 9 income limits and maximum subsidy amounts as follows:
- 10 (a) For families or individuals with One Hundred Percent
- 11 (100%) up to One Hundred Forty Percent (140%) of the Median
- 12 Income, the Government's participation shall be determined
- under Schedule I of §4208.
- 14 (b) For families or individuals with more than One
- Hundred Forty Percent (140%) and up to One Hundred Seventy
- 16 Percent (170%) of the Median Income, the Government's
- participation shall be determined under Schedule II of §4208.
- 18 (c) For families or individuals with more than One
- 19 Hundred Seventy Percent (170%) and up to Two Hundred
- 20 Percent (200%) of the Median Income, the Government's
- 21 participation shall be determined under Schedule III of §4208.
- §4207. Limitations on Interest Free Loans.
- The total of interest free loans and loans and grants
- 24 provided for in §4207(a) shall not exceed Forty Thousand Dollars
- 25 (\$40,000.00) per applicant. The total Loan to Value Ratio of the
- 26 combined Financial Institution loan and the Interest Free loan

shall not exceed Ninety Five Percent (95%) of the lower of the 1 2 appraised value or the selling price.

§4207(a). 3/2 Down Payment Option. 3

To the extent allowed by the financial institution, an + applicant may qualify for a grant or an unsecured interest free 5 loan equal to an amount not exceeding Two Percent (2%) of the 6 lower of the appraised value or the selling price of a home 7 financed under the provisions of this Article. The funds for 8 grants or loans under this subsection shall come from the 9 Community Affordable Housing Action Trust as defined in §4210 10 of this Act. The maximum loan or grant shall be Two Percent (2%) 11 of the lower of the appraised value or the selling price of the 12 home financed not to exceed Two Thousand Dollars (\$2,000.00). 13 The financial institution may include the repayment of the 1+ unsecured interest free loan in the borrower's total debt 15 qualifying ratio.

§4207(b). 3/2 Option Qualifications. 17

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18	Adjusted Income	Qualifies For
19	100% to 105% of median	Outright Grant
20	106% to 120% of median	5 Year Interest Free Loan
21	121% to 140% of median	3 Year Interest Free Loan
22	Over 140% of median	No Grant or Loan

Funding for this section will be available only if the financial institution is a participant in the 3/2 Option program. All amounts above shall be reduced to the extent of the applicant's resources available for the home and any family gifts may be applied to the down payment.

- §4208. Interest Free Loan Schedules.
- There are hereby established the following Interest Free
- 3 Loan Schedules to which this Article applies. The maximum loan
- 4 amount shall depend in each instance on the Applicable Rate
- 5 Index at the time a loan is made.
- 6 INTEREST FREE LOAN SCHEDULE I.

7	Index Rate	Maximum Interest Free Loan
8	12.00% or more	35.00% of Maximum Price Factor
9	10.00% to 11.99%	32.00% of Maximum Price Factor
10	Less than 10.00%	30.00% of Maximum Price Factor

11 INTEREST FREE LOAN SCHEDULE II.

12	Index Rate	Maximum Interest Free Loan
13	12.00% or more	32.00% of Maximum Price Factor
14	10.00% to 11.99%	30.00% of Maximum Price Factor
15	Less than 10.00%	28.00% of Maximum Price Factor

16 INTEREST FREE LOAN SCHEDULE III.

17	Index Rate	Maximum Interest Free Loan
18	12.00% or more	30.00% of Maximum Price Factor
19	10.00% to 11.99%	28.00% of Maximum Price Factor
20	Less than 10.00%	25.00% of Maximum Price Factor

§4209. Termination of Interest Free Loan.

The Interest Free provisions under this Article shall automatically terminate if, during the term of the loan, the residence secured by the mortgage for which the loan was granted is:

- (a) transferred or conveyed;
- 7 (b) is sold; or

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8 (c) is occupied exclusively by individuals other than 9 the mortgagor(s) or their children.

If the property is leased then the interest free loan shall be reamortized at the rate of the financial institution loan as an interest bearing loan and such interest shall be remitted by the financial institution to GHC for deposit in the Community Affordable Housing Action Trust.

15 §4209a. Exceptions.

(a) Affordable Rentals. In the event the loan becomes distressed and the Mortgagor is unable to make the monthly payments, the home may be rented out by GHC as an affordable rental unit. The amount of the rental shall be the total monthly mortgage payment plus a Ten Percent (10%) management fee to be retained by GHC. If the mortgagor is unable to make up the arrears prior to GHC leasing out the home, then GHC may grant a special catchup loan for the amount of the arrears at its second mortgage rate not to exceed two years. The amount of this loan shall be factored into the monthly rental payment. GHC shall rent the home to any person provided that such person earn less that Two Hundred Percent of the Median Income. GHC may

- also factor into the rental, a formula for the repairs and upkeep
- 2 of the unit but such reserves shall not be subject to the Ten
- 3 Percent (10%) management fee.
- 4 (b) Release from Restrictions. The mortgagor may free
- 5 themselves from the restrictions of this section by paying off the
- 6 interest free loan in its entirety.
- 7 §4210. Community Affordable Housing Action Trust.
- 8 There is hereby established a fund to be known as the
- 9 "Community Affordable Housing Action Trust", which shall be
- 10 maintained by the Guam Housing Corporation separate and
- apart from any other funds of the Government of Guam or GHC.
- 12 All monies received by the Guam Housing Corporation from the
- 13 Government for funding of interest free loans provided herein
- 14 shall be deposited to the Community Affordable Housing Action
- 15 Trust and shall be used solely for that purpose. The Guam
- 16 Housing Corporation is responsible for the distribution and
- 17 management of the trust proceeds.
- § 4211. Use of Trust Proceeds for Interest Free
- 19 Loans.
- 20 Proceeds from the trust shall be used exclusively for
- interest free loans in participation with an underlying mortgage
- by a participating financial institution. The interest free loan shall
- be subordinate to the underlying loan by the financial institution
- but shall not be subordinate to any other debt or debenture.
- §4212. Repayment of Interest Free Loan.
- The interest free loan shall be repaid monthly by the
- 27 mortgagor in an amount equal to the loan amount divided by the

- 1 number of monthly periods until maturity. The priority for
- 2 payment of this loan in the event the loan is in arrears is after
- 3 the financial institutions's requirements and before other
- 4 trustfund obligations. GHC may establish and charge the
- 5 mortgagor late fees for all interest free loans that are paid after
- 6 the grace period. Where allowed by the participating lender, GHC
- 7 may authorize deferral of the interest free loan for a period of
- 8 time not to exceed five (5) years.
- 9 §4213. Qualifications for Interest Free Loan Program.
- 10 (a) Prior to applying at a Financial Institution for an interest free loan under this Article, the applicant shall first
- 12 receive an eligibility letter from the Guam Housing Corporation.
- 13 (b) To qualify for the interest free loan program, an
- 14 individual or family must meet the income requirements
- 15 established herein and demonstrate repayment ability.
- §4214. GHC Participation.
- 17 (a) An applicant who is rejected by three (3) commercial
- 18 lending institutions and qualifies for a Guam Housing Corporation
- 19 loan under Section 4103(c) of Title 12 GCA may qualify for an
- 20 interest free loan under this section provided they fall within the
- 21 income guidelines of this Act.
- 22 (b) The interest free loan levels in schedules I, II and III of
- 23 this act shall correspond with the prevailing Guam Housing
- 24 Corporation rate and not the applicable index rate as is the case
- 25 with qualified financial institutions.